

CASE STUDY

INTERNATIONAL SERVICES

HIGHLIGHTS

12% - 20%

SHIPPING COST
REDUCTION

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SINCE

2006

PASS HAS TRUSTED
AFS AS THEIR 3PL

SUMMARY

Polymer Adhesives Sealant Systems (PASS) specializes in producing top quality sealants and adhesives for clients around the globe. Using only the finest ingredients available, they formulate their products to service clients in a demanding and ever-changing world. Polymer prides themselves on their ability to manufacture sealants and adhesives to client specifications with custom formulations.

CUSTOMER CHALLENGES

PASS has been an LTL client of AFS since 2006. Their company growth led to exporting and importing and they began using AFS customs clearance services in 2014. This lasting and valuable relationship enabled AFS to delve a little deeper to find that Polymer Adhesives was in need of consulting for importer responsibilities and buying terms that enable control over compliance, costs and schedules. International shipments are long in life-cycle and heavy on regulations therefore proper handling is critical for companies to cultivate healthy practices.

RESULTS

AFS evaluated existing terms with overseas suppliers and advised Polymer how to gain control of their shipments. These changes resulted in shipping cost reductions of 12% to 20% in various lanes. Polymer Adhesives now uses AFS to arrange international imports and exports. This allows for greater control over schedules, increased visibility and ensures compliance with customs regulations.

“Thank you so much for your help and expertise. I look forward to working with you on all international inbound orders. I completely trust AFS to do what is best for us.”

- Polymer Adhesives Purchasing Manager